



NSIWA

NOVA SCOTIA INSURANCE
WOMEN'S ASSOCIATION

Presented by NSIWA

www.nsiwa.com

www.caiw-acfa.com/nsiwa

Presidents Message



This page is dedicated to the men and women who fought and still fight for our Country.

LEST WE FORGET!!



"I am a Canadian, free to speak without fear, free to worship in my own way, free to stand for what I think right, free to oppose what I believe wrong, or free to choose those who shall govern my country. This heritage of freedom I pledge to uphold for myself and all mankind." - John Deifenbaker

Yours in fellowship,

Lynne Gerhardt
NSIWA President

Mission statement:

To preserve and enhance the value of our Member Associations through Education, Networking and to foster personal growth.



www.caiw-acfa.com

Énoncé de mission :

Préserver et rehausser la qualité de nos associations membres, par l'éducation, l'entraide et encourager le développement personnel.

CAIW President's Report ~ November/December 2014

The Spectacular Ripple Effect of Networking



I hope your membership drives were successful and you were able to inspire colleagues and coworkers to join your associations. August and September were very busy and I attended several networking events.

In August I attended the IPC Golf Tournament. It was a great day; the weather was fantastic as was the view of the mountains. A great turn out and lots of \$\$ was raised for WICC. I enjoyed the day with my "sisters"! I lost several balls in the fescue.

I attended corporate meetings in our Head Office at the beginning of September. Unbeknownst to me, IAWM was holding their September meeting while I was in Portage and on the spur of the moment I was able to attend this meeting. They also had their Convention Committee Meeting that evening. It sounds like Convention plans are coming together and we won't be disappointed in June 2015! No, they didn't discuss Fun Night and I couldn't get a hint out of them.

I then flew on to Nova Scotia and attended the NSIWA golf tournament on Sept. 12. Sad to report, I golf just as bad a sea level as I do at home. Again the weather and the views were fantastic. The tournament was sold out and it was great getting to meet the industry professionals in Nova Scotia.

The next weekend, Sep 19-21 I was off to Kenora for the Tri-Conference hosted by NWOIP with MAIP and IAWM members in attendance. The Education day was well attended with four speakers providing some great information. This was my first time in Kenora, what a beautiful town. It was a great weekend of fellowship.

I attended the EIA Night at the Races on Sept 24. The weather was beautiful so we could stand on the balcony and cheer on our nags! I won enough on the first race to support my betting habits for the remainder of the evening. I have a lovely picture of me with the winning horse from the EIA feature race. It was great to see many young new faces at the event as well.

Thank you to everyone who has picked me up, driven me around, provided accommodations and fed me!

I would also like to take the opportunity to wish you and your families a Very Merry Christmas and a New Year that fulfills your hopes and dreams.

Yours in Fellowship,

Tracy Fata, BSc. FCIP CRM
CAIW President ~ 2014-2015

Association Visits

November 5, 2014

London Insurance Professionals
Association

Friends of the Industry

January 16-18, 2015

CAWI Midterm Meeting

Toronto, Ontario

January 20, 2015

Toronto Insurance Women's
Association

Monthly Meeting

January 21, 2015

Montreal Association of Insurance
Women

Networking Evening

NOVEMBER GENERAL MEETING

November 19th 2014 – Brightwood Golf & Country Club
5:00pm for 5:30pm

RSVP to Tamara Higgins no later than Monday Nov 17th **at 4pm**
thiggins@pds.ca



ARTISAN MIXED GREENS WITH FARM FRESH VEGETABLES
GREEK PASTA SALAD
HERB MARINATED CHICKEN BREAST
TERIYAKI BEEF AND VEGETABLE STIR FRY
ASSORTED DESSERTS
TEA AND COFFEE
\$40

Member Speaker – Melanie Garrison – Christmas Auction & Basket of Goodies

Guest Speaker – Corey Mosher - Ridgeback Basement Systems – **topic** - Wet Basements

Permanent List 2014

Ann Marie Patterson	Roslyn Kozak
Paula Creelman	Heather MacLean
Joyce Jennings	Myrna Smeltzer
Colleen Sampson	Tracey Stuart
Gil Theriault	Denise Russell
Amber McInnis	Diane Penney
Lynne Gerhardt	Beverly Barker
Jerri Burke	Wanda Mitton
Lana Kenny	Teresa Orman
Deb Macdougall	Janet Macdonald
Jacquie Young	Lucie Madore
Brenda Vautour	Ann Joudrey
Graeme Dorey	Annie Martin
Tamara Higgins	Barb Young
Beverly Barker	Laura Greening
Lottie McAlpine	

The Permanent list is in effect – if you are on the list and **not** attending a General meeting – please let Tamara Higgins know – thiggins@pds.ca

If you are not on the Permanent list and would like to be – please contact Tamara Higgins (see above)

MEMBERSHIP APPLICATION 2014/2015

NAME & DESIGNATION IF ANY: _____ POSITION: _____

COMPANY _____ EMAIL ADDRESS _____

FULL BUSINESS ADDRESS: _____ PHONE: _____

FULL HOME ADDRESS: _____

EMAIL ADDRESS: _____ PHONE: _____

BIRTH DATE: DAY: _____ MONTH: _____

Are you willing:

To serve on a committee? YES _____ NO _____

To chair on a committee? YES _____ NO _____

When did you first become a member? (year) _____

How many conventions have you attended? _____

I HEREBY APPLY FOR ACTIVE MEMBERSHIP. I HAVE ENCLOSED \$50.00 PAYABLE TO NSIWA.

Signature: _____ date: _____

Please complete application and return with dues **(\$50.00)** by October 31st to:

Amber MacInnis

18 Rosewood Court

Bedford, NS B4A3C2

amber@pictoumutual.com – PH: 902-237-9047 - FAX: 902-405-5537

ASSOCIATE MEMBERSHIP APPLICATION 2014

NAME & DESIGNATION IF ANY: _____ POSITION: _____

COMPANY _____ EMAIL ADDRESS _____

FULL BUSINESS ADDRESS: _____ PHONE: _____

FULL HOME ADDRESS: _____

EMAIL ADDRESS: _____ PHONE: _____

BIRTH DATE: DAY: _____ MONTH: _____

Are you willing:

To serve on a committee? YES _____ NO _____

To chair on a committee? YES _____ NO _____

When did you first become a member? (year) _____

How many conventions have you attended? _____

I HEREBY APPLY FOR ACTIVE MEMBERSHIP. I HAVE ENCLOSED \$25.00 PAYABLE TO NSIWA.

Signature: _____ date: _____

Please complete application and return with dues by October 31st to:

Amber MacInnis

18 Rosewood Court

Bedford, NS B4A3C2

amber@pictoumutual.com – PH: 902-237-9047 - FAX: 902-405-5537

2014-2015 NSIWA ANNUAL CALENDAR OF EVENTS

[illegible]



NOVEMBER BIRTHDAYS

BEVERLY DEVLIN, NOVEMBER 2
BRAD BALMAS, NOVEMBER 7
GENEVIEVE MACEACHERN, NOVEMBER 8
COLLEEN SAMPSON, NOVEMBER 12
DEBBIE MACDOUGALL, NOVEMBER 14
GRAEME DOREY, NOVEMBER 16
DIANA VARDY, NOVEMBER 17
LAURA GREENING, NOVEMBER 19
JENNIFER BLACKLOCK, NOVEMBER 21
MELANIE COMSTOCK, NOVEMBER 29
HEATHER MCLEAN, NOVEMBER 30



CHRISTMAS AUCTION DONATIONS WANTED!!!

The Christmas season is fast approaching and we are starting to prepare for the annual auction to be held at the general meeting on Dec 17 2014. We hope that everyone will start to think about brining in something for the auction including items such as Christmas crafts, baked goods, homemade pickles, jams, etc.

Books of tickets for the Christmas Basket are ready to be sold. They are \$1 each and all proceeds will be donated to Breast Cancer Research. These can be picked up at the November general meeting or if you are unable to attend the meeting, can be obtained by contacting Brenda Vautour at Brenda.vautour@avisbudget.com or Melanie Garrison at mgarrison@wclbould.com





Public Speaking 2014-2015

Please mark the date - February 18, 2015 as the NSIWA Public Speaking Contest.

The winner of the Public Speaking Contest will represent NSIWA in the National Public Speaking Contest in Brandon, MB in June 10-14, 2015. The Winner will have their registration paid, full airfare and ½ of a standard hotel room with two beds. A monetary prize for 1st and 2nd place of \$50.00 will also be awarded.

PUBLIC SPEAKING CONTEST 2015 – TOPICS

1. If I/we could change just one thing...
2. Remember when ...
3. Fear of the unknown!
4. A world without
5. What's in it for me?
6. Perspectives on the new "Home Equipment Breakdown" coverage
7. Speed – statistically speaking...
8. Earthquakes – Is Canada really at risk and are we prepared?
9. Canada's new Anti-Spam Law
10. Topic of your choice

NSIWA Public Speaking Contest Rules & Regulations

A Public Speaking Contest will be held each year no later than the March meeting, provided there are at least three (3) contestants. Rules and regulations to be used are as those outlined in the CAIW

The following prizes shall be awarded:

Fifty Dollars (\$50.00) to the winner.
Fifty Dollars (\$50.00) to the runner-up.
Certificates will be provided to all contestants.

The following expenses will be paid by the Association for the Winner of the Contest:

- The CAIW Convention Registration fees.
- When required, full airfare to and from Halifax and the site of the Convention, not to exceed the cost of Economy Airfares.
- Hotel Expenses for four (4) nights, based on one-half the nominal rate for room with twin beds and bath, or as otherwise directed by the membership.

Those wishing to enter may do so by contacting me at laura.greening@sovgen.com or 902-492-4970. I will be available for personal tutelage as well as general information on speaking in public to any participant. Officially CAIW Rules and Regulations will be posted in December.

Laura Greening BA CIP CRM
NSIWA Public Speaking Chair 2014-2015

SOCIAL REPORT – CAIW CONVENTION 2014

Well the 2014 CAIW National Convention – appropriately titled “Reach for the Stars” was a huge success and I think we can all agree that as usual, the social aspect was not lacking.

After arriving in London, Ontario on Wednesday morning (and Amber and I having a slight heart attack after we thought that half our association was going to miss their flight! Leave it to the airlines to change the gates without telling you!!) we settled into the beautifully landscaped Ivey Spencer Leadership Center. We all ended up on the same floor so it was back to the University days with dorm life tearing around back and forth to each other’s rooms! We soon realized that there was an endless supply of food available 24/7. And we’re not talking apples and bananas, there were chocolate dipped strawberries, croissants, refreshments, everything a girl/guy would need! There were no diets starting that week! That evening we attended the Welcome Reception where we joined the other associations in enjoying some great food and laughter.

The following evening, instead of the association leaving together to go to a restaurant, we were treated to a very special dinner which we helped to prepare with the restaurant Chef on site. We put on our aprons, tied up the strings and got our hands dirty to make homemade pasta as well as lobster filled ravioli. After waiting for it to cook we all sat down to enjoy our delicious meal. It was definitely worth waiting for!

For Fun Night we were taken to the back of the Centre where we suspected we were waiting for a bus, however we were then taken back around the grounds where we were surprised to learn that we were going to be staying put for the night as Fun Night was to be held at the Ivey! That evening we had a good old fashioned dance party. We loved watching the talent of one of London’s very own dance groups perform. After they cleared the floor we took to the DJ for remainder of night into the wee hours of the morning. We were challenged to some dance off’s by our sisters from Newfoundland but I think that we held our own! There was a photo booth on site which we all took great advantage of, while posing/taking over the booth for the majority of the evening. All of the pictures we took home with us to have as a keepsake for the memories we made which will last a lifetime!

Respectively submitted;

Janet MacDonald

NOVA SCOTIA INSURANCE WOMEN'S ASSOCIATION
EXECUTIVE OFFICERS
2014 – 2015

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NSIWA Executive 2014- 2015

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Archives & Historian	Amber MacInnis	Pictou Mutual Insurance	amber@pictoumutual.com	902-237-9047
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Co-ordination & Planning	Tamara Higgins	Paul Davis Systems	Thiggins@pds.ca	902-999-7055
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Golf Day 2014	Debbie MacDougall Lana Kenny	Travelers Canada Travelers Canada	dmacdoug@travelers.com lkenny@travelers.com	902-492-5710 902-492-5730
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Barker Beverly FCIP	Beverly Barker Ins. Agency/The Co-operators
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Baxter Jane	DKI Canada
Beaulieu Helene QC, FCIP	Cox & Palmer
Bingham Ashley IICRC	Paul Davis System Halifax
Blacklock Jennifer B.Mgt, CIP	Intact Insurance
Blenus Tara FCIP, CRM	Horsnell Insurance/Russell Ins. Group
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Connors-MacDonald Kim CAIB	Antigonish Insurance Agencies Ltd.
Cote Pierre	FirstOnSite Restoration

Creelman Paula	Portage LaPrairie Mutual Ins. Co.
Curry Zita	Portage LaPrairie Mutual Ins. Co.
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LeBlanc	Monique CIP	Insurance Institute of New Brunswick
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MacEachern	Genevieve FCIP	Intact Insurance
McGarvey	Robin	Granite Claims Solutions
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MacNeil	Amy	Manulife Financial
Madore	Lucie	Marsh Adjustment Limited

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Penney Diane	Honorary Member
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Reyno Jenny	Insurance Institute of Nova Scotia
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Roberts Leslie CIP, CAIB (Hons)	Salvatore Insurance
Robertson Tiffany L.	Burchells LLP

Rudolph Jill	Beverly Barker Ins. Agency/The Co-operators
Russell Denise	Stanhope Simpson Insurance
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Shannon Jayne BPR, EMBA	Paul Davis Systems Halifax
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Smith Jim	Carstar - Sydney
Snow Gloria	Economical Insurance
Sperry Jason	FirstOnSite Restoration
Sperry Paula BBA, CAIB	Mahone Insurance Group
Stuart TraceyB.Comm, FCIP, CRM	Ecclesiastical Insurance
Sutherland Launa	ClaimsPro Inc.
Taylor Brenda	Desjardins Financial Security
Taylor Darrin	Belfor
Theriault Gilberte	Honorary Member
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Trainer Meghan	Intact Insurance
Upton-Landry Shelley CIP	Crawford & Company (Canada) Inc.
Vallee Alexandra	ServiceMaster Restore
Vardy Diana	Travelers Canada
Vautour Brenda	Avis Budget Group Inc.
Venturini Gladys	Honorary Member
Whyno t Melody	MCTI
Wight Lisa LL.B.	Taylor MacLellan Cochrane
Wilson-Day Katie	Economical Insurance

Young Barbara Merit Ins. Premium Financing

Young Jacquie Avis Budget Group Inc.

Young Sherry B.A.(Hons), C.F.E. S. Young Investigations Inc.